



# MCE Process 101

Indiana Medicaid Advisory Committee Meeting – November 15, 2018



# *Utilization Management (UM)*

*also known as Prior Authorization (PA)*

# *Prior Authorization*

## Who determines it?

- The MCE must operate and maintain its own utilization management program
- The MCE may limit coverage based on medical necessity or utilization control criteria, provided the services furnished can reasonably be expected to achieve their purpose
- The MCE is prohibited from arbitrarily denying or reducing the amount, duration, or scope of required services, solely because of diagnosis, type of illness, or condition



# *Prior Authorization*

## What is it?

- The MCE may accept a nationally recognized set of guidelines, including but not limited to Milliman Care Guidelines or InterQual
- Additional considerations:
  - ASAM
  - IAC
  - Right Choices Program
  - Clinical Guidance
  - DUR Board
  - Medicaid Contract
  - IHCP Provider Reference Modules
  - IHCP Bulletins and Banners



# *Prior Authorization*

When *is* it needed?

- Inpatient care – *always*
- Continuation of emergent care
- Surgery
- Changes in level of care
- Non-contracted providers
- Right Choices Program
- and more...



# *Prior Authorization*

When is it *not* needed?

- Preventative services
- Self-referral services
- Emergencies
- Ongoing care
- Home health post-discharge
- Preferred drug list
- And more...



# *Prior Authorization*

Where is the information?

- Code of federal regulations (CFR)
- Indiana administrative code (IAC), 405 IAC 5-3
- IndianaMedicaid.com
  - Banners, bulletins, medical policy manual, PA module, etc.
- MCE websites



# Prior Authorization

## Where is the information?

Procedure Code:   
 Procedure Code Range:  to   
 Procedure Code Description:

\* Code values are described on the [Fee Schedule Instructions](#) page.  
 View ASC Code Pricing information by clicking on the ASC Code, or you can view the entire [ASC Pricing Table](#).  
 View a chart of reimbursement percentages for [manually priced CPT codes with effective dates for UB-04](#).

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Procedure Code	Mod 1	Mod 2	Mod 3	Mod 4	Service Category	Service Category Desc	Rate Type	Pricing Method	Pricing Effective Date	Pricing End Date	PA Req'd	Attach Req'd	Gender
96152*					MENTL	Mental Health	Def	RBRVS	2/1/2015		Y		
<b>Min-Max Units</b>	0 - 6				<b>Fee Schedule Amt:</b>	\$15.47		<b>Base Units:</b>		<b>Age Min-Max:</b>	0 - 21	<b>ASC Code:</b>	
<b>Procedure Desc:</b>	INTERVENE HLTH/BEHAVE INDIV							<b>CMS Add Date:</b>	1/1/2002	<b>CMS Term Date:</b>			
96152*	U3				MENTL	Mental Health	Def	MAXFEE	2/6/2016		Y		
<b>Min-Max Units</b>	0 - 6				<b>Fee Schedule Amt:</b>	\$11.60		<b>Base Units:</b>	0	<b>Age Min-Max:</b>	0 - 21	<b>ASC Code:</b>	
<b>Procedure Desc:</b>	INTERVENE HLTH/BEHAVE INDIV							<b>CMS Add Date:</b>	1/1/2002	<b>CMS Term Date:</b>			



# Prior Authorization

## Where is the information?

MCE Websites, for *all* the programs:

- HIP Plus (x4)
- HIP Basic (x4)
- HIP State Plan Plus (x4)
- HIP State Plan Basic (x4)
- HIP Maternity (x4)
- HIP Plus Copay (x4)
- Presumptive Eligibility (x4)
- Hoosier Healthwise (x4)
- Hoosier CareConnect (x2)

34 Programs!

Don't forget: fee-for-service,  
Medicaid rehabilitation option,  
waiver programs, and others...



# Prior Authorization

Where is the information?

- Pièce de résistance:  
Universal PA

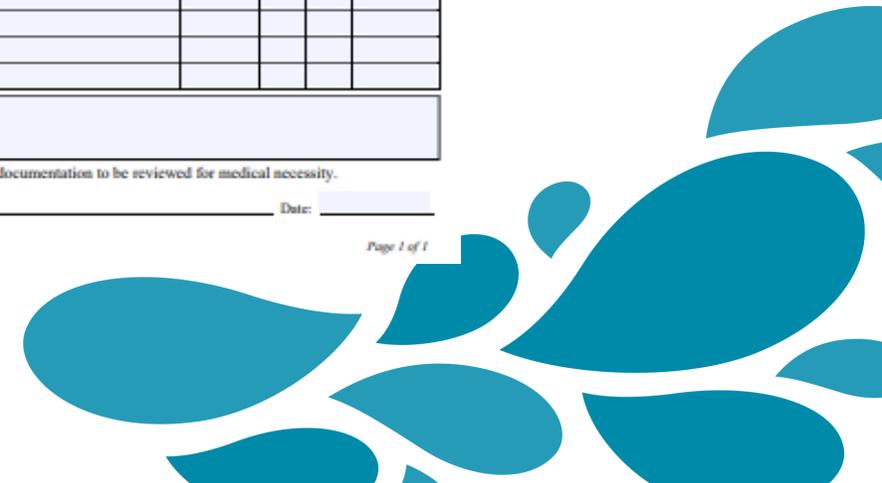
Indiana Health Coverage Programs Prior Authorization Request Form			
Check the box of the entity that most authorizes the service. (For managed care, check the member's plan, unless the service is carved out [delivered as fee-for-service].)	Fee-for-Service	<input type="checkbox"/> Cooperative Managed Care Services (CMCS)	P: 800-269-5720 F: 800-689-2759 P: 866-488-6132 F: 866-486-2883
	Hoosier Healthwise	<input type="checkbox"/> Anthem Hoosier Healthwise	P: 800-291-4140 F: 800-747-5093
		<input type="checkbox"/> CareSource Hoosier Healthwise	P: 844-687-2831 F: 844-432-8924
Healthy Indiana Plan (HIP)	<input type="checkbox"/> MDwise Hoosier Healthwise	See www.mdwise.org	
	<input type="checkbox"/> MHS Hoosier Healthwise	P: 877-647-4848 F: 866-912-4245	
	<input type="checkbox"/> Anthem HIP	P: 1-844-533-1995 F: 866-486-2883	
Hoosier Care Connect	<input type="checkbox"/> CareSource HIP	P: 844-687-2831 F: 844-432-8924	
	<input type="checkbox"/> MDwise HIP	See www.mdwise.org	
	<input type="checkbox"/> MHS HIP	P: 877-647-4848 F: 866-912-4245	
	<input type="checkbox"/> Anthem Hoosier Care Connect	P: 1-844-284-1798 F: 866-486-2883	
	<input type="checkbox"/> MHS Hoosier Care Connect	P: 877-647-4848 F: 866-912-4245	

Please complete all appropriate fields.

Patient Information				Requesting Provider Information				
IHCP Member ID (RID):				Requesting Provider NPI/Provider ID:				
Date of Birth:				Taxonomy:				
Patient Name:				Tax ID:				
Address:				Provider Name:				
City/State/ZIP Code:				Rendering Provider Information				
Patient/Guardian Phone:				Rendering Provider NPI/Provider ID:				
PMP Name:				Tax ID:				
PMP NPI:				Name:				
PMP Phone:				Address:				
Ordering, Prescribing, or Referring (OPR) Provider Information				City/State/ZIP Code:				
OPR Physician NPI:				Phone:				
Medical Diagnosis (Use of ICD Diagnostic Code Is Required)				Fax:				
Dx1		Dx2		Dx3				
Please check the requested assignment category below:								
<input type="checkbox"/> DME	<input type="checkbox"/> Inpatient	<input type="checkbox"/> Physical Therapy						
<input type="checkbox"/> Purchased	<input type="checkbox"/> Observation	<input type="checkbox"/> Speech Therapy						
<input type="checkbox"/> Rental	<input type="checkbox"/> Office Visit	<input type="checkbox"/> Transportation						
<input type="checkbox"/> Home Health	<input type="checkbox"/> Occupational Therapy	<input type="checkbox"/> Other						
<input type="checkbox"/> Hospice	<input type="checkbox"/> Outpatient							
Date of Service Start	Stop	Procedure/Service Codes	Modifiers	Service Description	Taxonomy	POS	Units	Dollars
Notes:								

PLEASE NOTE: Your request MUST include medical documentation to be reviewed for medical necessity.

Signature of Qualified Practitioner \_\_\_\_\_ Date: \_\_\_\_\_



# *Prior Authorization*

Why have it?

- Care Management
- Disease Management
- Utilization of Services (under and over)
- Fraud, Waste, and Abuse (FWA)
- Quality of Care
- Health Outcomes
- Early Detection



# *Prior Authorization*

How do I get a Prior Authorization?

- Call me
- Fax me
- Hit me up online



# *Prior Authorization*

**Questions?**





# Claims Process

*Providing health coverage to Indiana families since 1994*

## Claim Submission Timelines:

- Contracted or In-Network providers: 90 calendar days from the date of service or discharge date.
- Non-Contracted or Out-of-Network providers:
- 365 calendar days from the date of service or discharge date
- **Effective January 1, 2019** 180 calendar days from the date of service or discharge date

## Exceptions:

- Newborns: Services rendered within the first 30 days of life have a 365 day timely filing limit.

## Billing requirements for *CMS-1500*:

- Box 24J –rendering provider NPI
- Box 33 –group/billing provider’s address/service location on file with IHCP-complete address with complete 9-digit zip code
- Box 33A –billing provider NPI
- Box 33B –billing taxonomy code

## Billing requirements for *UB-04*

- Box 1–billing provider service location name, address and expanded ZIP Code + 4
- Box 56–10 digit NPI for the billing provider

Note: The National Provider Identifier (NPI) number, Tax Identification Number (TIN) and Taxonomy Code are ***required on all claims.***

Note: Remember to attest all of your NPI numbers with the State of Indiana at [www.indianamedicaid.com](http://www.indianamedicaid.com).

# Claims Processing Timelines

## Processing time:

- 21 days for electronic clean claims
- 30 days for paper clean claims
- Before you resubmit, check the claim status via the portals. If there is no record of the claim, resubmit.

Note: A “clean claim” is one in which all information required for processing the claim is present.

## Claims disputes must be:

- Filed within 60-calendar days from the date on the remittance (**MHS allows 67 days**)
- Submitted in writing (Anthem takes verbally, CareSource can be done via portal)
- Completed prior to requesting an appeal

## Note:

- Disputes that are not filed within the defined time frames will be denied without a review for merit.
- Disputes are available for participating and non-participating providers

# Claim Appeals

Appeals must:

- Be filed after the dispute decision
- While FFS requires filing within 15 days of the date of dispute determination, Anthem allows 30 days and CareSource, MDwise and MHS allow 60 days

Appeals will be resolved within 45 calendar days from the date of the receipt of the appeal.

All appeal decisions are final.

# Claim Statistics

Claims Timeliness									
Type of Claims	Metric	MDwise Quarter 3 2018		Anthem Quarter 3 2018		Caresource Quarter 3 2018		MHS Quarter 3 2018	
		HHW	HIP	HHW	HIP	HHW	HIP	HHW	HIP
Professional paper claims processing timeliness (CMS 1500)	Metric Target >=98%	86.53%	76.71%	98.33%	99.24%	98.53%	98.34%	98.52%	98.68%
Professional electronic claims processing timeliness (CMS 1500)	Metric Target >=98%	95.00%	94.14%	99.82%	99.77%	98.60%	97.75%	99.19%	99.56%
Institutional paper claims processing timeliness (UB-04)	Metric Target >=98%	73.15%	72.64%	99.63%	99.43%	92.57%	93.54 %	97.54%	97.83%
Institutional electronic claims processing timeliness (UB-04)	Metric Target >=98%	85.55%	88.56%	99.71%	99.52%	98.60%	97.82%	98.49%	98.73%

# Denial Rates & Provider Call Statistics



Denial Rates									
Type of Claims	Metric	MDwise Quarter 3 2018		Anthem Quarter 3 2018		Caresource Quarter 3 2018		MHS Quarter 3 2018	
		HHW	HIP	HHW	HIP	HHW	HIP	HHW	HIP
Professional claims overall denial rate (CMS 1500)	Metric Target <=15%	14.10%	15.52%	14.28%	16.35%	12.09%	13.62%	8.36%	9.77%
Institutional claims overall denial rate (UB-04)	Metric Target <=15%	13.74%	11.39%	18.08%	17.01%	6.70%	7.80%	9.30%	7.15%

Call Center Statistics									
Type of Claims	Metric	MDwise Quarter 3 2018		Anthem Quarter 3 2018		Caresource Quarter 3 2018		MHS Quarter 3 2018	
		HHW	HIP	HHW	HIP	HHW	HIP	HHW	HIP
% Calls Answered within 30 Seconds	≥ 85%	94.48%	94.38%	95.02%	93.49%	89.49%	88.06%	85.40%	85.66%

# Questions?

# Managed Care Provider Portal and Provider Representative Responsibility



# How to Access the IHCP Portal

Through the Indiana Health Coverage Programs (IHCP) secure and easy-to-use internet portal, healthcare providers can:

- Submit claims
- Check on the status of their claims
- Inquire on a patient's eligibility
- View their Remittance Advices
- Request prior authorization

# Managed Care Entities (MCE) Provider Portals

- **Anthem – via Availity**
- **CareSource**
- **Managed Health Services**
- **MDwise**

Through the MCE portals providers can:

- Enroll, disenroll, and update primary medical providers
- Review their encounter claims
- Inquire on a managed care member's eligibility

# Anthem Portal - Availity

Availity is a secure multi-health plan portal that will get you the information you need instantly. It can be accessed at [www.availity.com](http://www.availity.com) and used to do the following:

- Eligibility and Benefits Inquiry
- Claim Submission and Inquiry
- Patient Care Summaries
- Care Reminders
- Member Certificate Booklets
- Online Remittances
- Request Prior Authorization through the Interactive Care Reviewer (ICR)
- Obtain status of an Authorization request through the ICR.

# CareSource Provider Portal

The CareSource Provider Portal allows providers to save money and time.

Providers can access the following:

- Prior Authorization
- Provider Grievance
- Provider Appeals
- Submit Claims
- Review Quality Ratings
- Provider Maintenance

# MHS Secure Provider Portal

Providers may register at [mhsindiana.com](https://mhsindiana.com) to access **MHS' Secure Provider Portal**, where they can:

- Manage multiple practices under one account
- Check member eligibility
- View member panels
- View medical history and gaps in care
- Submit/check authorizations
- Submit/check/adjust claims
- Submit claims in batch
- View HEDIS Pay for Performance Reports
- Access explanation of payments
- Communicate electronically with MHS, with one business day response time
- Access electronic copies of manuals, presentations, training material and various forms
- Access free online health library with click & print patient education material

# MDwise Provider Portal

## myMDwise Provider Portal

- The myMDwise provider portal allows registered providers to view member eligibility information securely online for IHCP/Medicaid.

Included are the following online features:

- View member eligibility information.
- View member claims information.
- View member delivery system information.
- View member PMP information.
- View patient roster. (PMP Only)
- Access to online Provider Opioid Resource Center
- Submit requests for care management disease management programs.
- Request access to Quality Reports.
- Request access to Member Health Profile.
- Contact MDwise Provider Relations online.



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# MCE Portals - Links

**Anthem (Availity):** <https://apps.availity.com/availity/web/public.elegant.login?source=ABB>

**MHS:** <https://www.mhsindiana.com/providers.html>

**MDwise:** <https://www.mdwise.org/for-providers/mymdwise-provider-porta>

**CareSource:** <https://providerportal.caresource.com/IN/User/Login.aspx>

# Role of the Provider Education Representative

## What is Provider Relations?



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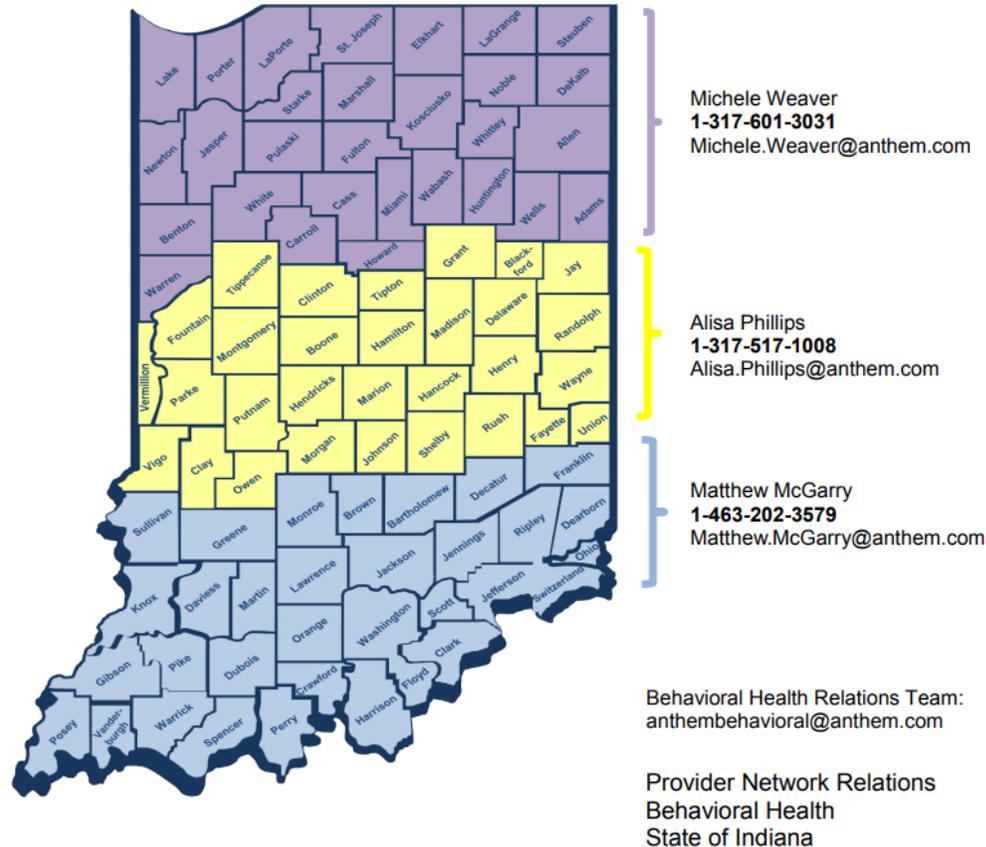
# Provider Relations

- The purpose of the Provider Relations Representative is to provide exceptional customer service by supporting providers
- Provider Relations Representatives are liaisons between the provider and health plan
- We are here to answer provider inquiries regarding verification of benefits and claims status and engage in a variety of other duties such as providing education, answering inquiries and assisting with navigating health plan processes

# Provider Relations

- Our goal is to proactively educate providers on how to utilize available resources from the health plan and the state and navigate systems efficiently to accurately verify eligibility and provide verification of benefits for members
- Think of your Provider Relations Representative as a concierge to help enhance your experience working with the health plan as you care for our members

# Anthem Behavioral Health Territory Map





# MHS Behavioral Health Network Territories

## Behavioral Health

### PROVIDER NETWORK TERRITORIES

#### WEST TERRITORY

**Mary Schermer**  
Provider Relations Specialist  
1-877-647-4848 ext. 20268  
mschermer@mhsindiana.com

#### EAST TERRITORY

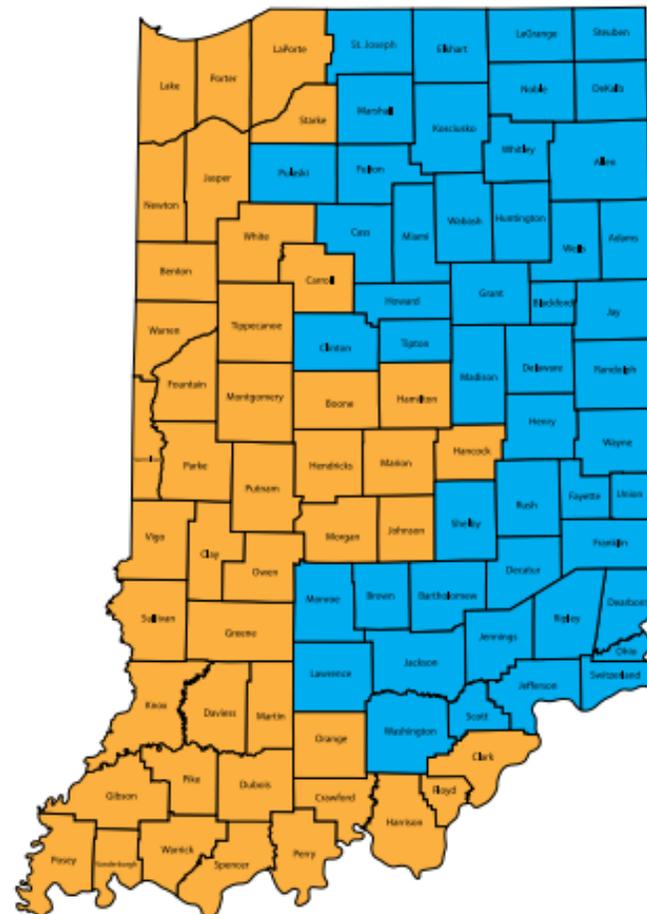
**LaKisha Browder, MBA**  
Provider Relations Specialist  
1-877-647-4848 ext. 20224  
lbrowder@mhsindiana.com

#### NETWORK LEADERSHIP

**Richard Elliott**  
Indiana Network Manager  
Indianapolis Office  
1-877-647-4848 ext. 20143  
relliott@mhsindiana.com

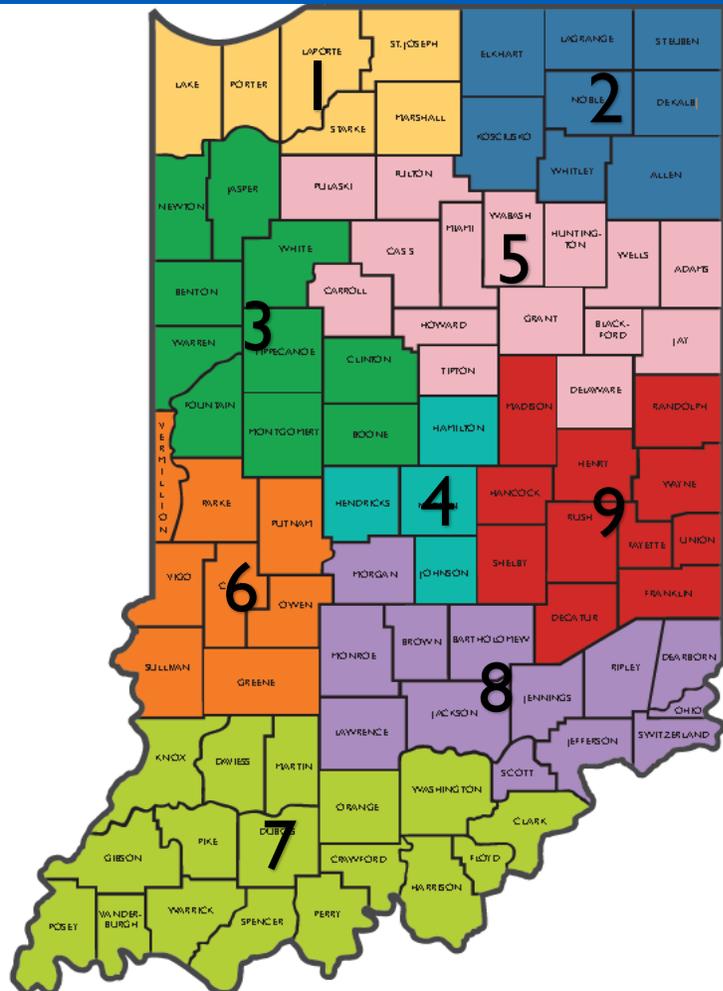
**Kelvin Orr**  
Director of Network Operations  
1-877-647-4848 ext. 20049  
kelvin.d.orr@mhsindiana.com

## Indiana





# MDwise Provider Relations Territory Map



Region 1  
Paulette Means  
pmeans@mdwise.org  
317-822-7490

Region 2  
Garrett Walker  
gwalker@mdwise.org  
317-983-6088

Region 3  
Michelle Phillips  
mphillips@mdwise.org  
317-983-7819

Region 4  
Jamaal Wade  
jwade@mdwise.org  
317-822-7276

Region 5  
David Hoover  
dhoover@mdwise.org  
317-983-7823

Region 6  
Tonya Trout  
ttrout@mdwise.org  
317-308-7329

Region 7  
Rebecca Church  
rchurch@mdwise.org  
317-308-7371

Region 8  
Sean O'Brien  
sobrien@mdwise.org  
317-308-7344

Region 9  
Whitney Burnes  
wburnes@mdwise.org  
317-308-7345

Nichole Young, RN  
nyoung@mdwise.org  
317-822-7509  
*Behavioral Health  
CMHCs, OTPs, IMDs, Residential*

# CareSource Health Partner Engagement Representatives

## CareSource Health Partner Engagement Representatives

Denise Edick, Manager, Health Partnerships  
317-361-5872  
[Denise.Edick@caresource.com](mailto:Denise.Edick@caresource.com)

Amy Williams, Team Lead, Health Partnerships  
317-741-3347  
[Amy.Williams@caresource.com](mailto:Amy.Williams@caresource.com)

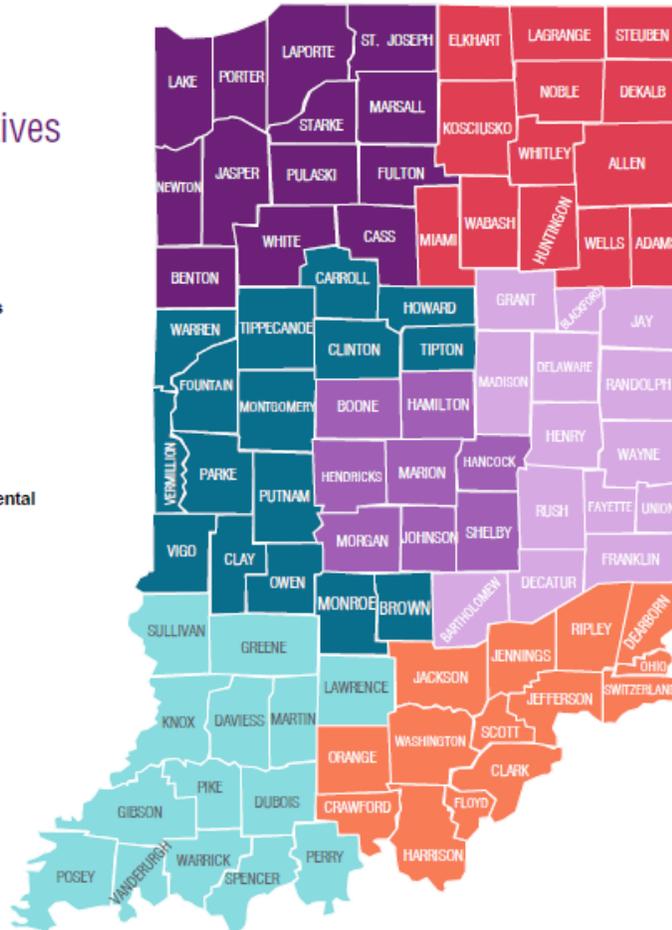
Angelina Warren, Behavioral Health Partner Engagement Specialist  
317-658-4904  
[Angelina.Warren@caresource.com](mailto:Angelina.Warren@caresource.com)

Brian Grcevich, Ancillary, Associations and Dental  
317-296-0519  
[Brian.Grcevich@caresource.com](mailto:Brian.Grcevich@caresource.com)

## Contracting Managers – Hospitals/Large Health Systems

Tenise Hill – North  
317-220-0861  
[Tenise.Hill@caresource.com](mailto:Tenise.Hill@caresource.com)

Mandy Bratton – South  
317-209-4404  
[Mandy.Bratton@caresource.com](mailto:Mandy.Bratton@caresource.com)



## Regional Representatives

**Sylvia Vargas**  
219-713-7775  
[Sylvia.Vargas@caresource.com](mailto:Sylvia.Vargas@caresource.com)  
Franciscan Alliance, St. Joseph Regional Medical Center

**Cathy Pollick**  
260-403-8657  
[Catherine.Pollick@caresource.com](mailto:Catherine.Pollick@caresource.com)  
Parkview, Lutheran

**Tonya Thompson**  
219-214-3950  
[Tonya.Thompson2@caresource.com](mailto:Tonya.Thompson2@caresource.com)  
Union Hospital, American Health Network

**Maria Crawford**  
317-416-6851  
[Maria.Crawford@caresource.com](mailto:Maria.Crawford@caresource.com)  
Indiana University, Suburban Health Organization

**Jeni Little**  
765-993-7118  
[Jennifer.Little@caresource.com](mailto:Jennifer.Little@caresource.com)  
Community Health Network, Eskenazi

**Bonnie Waelde**  
812-454-5832  
[Bonnie.Waelde@caresource.com](mailto:Bonnie.Waelde@caresource.com)  
Deaconess & St. Vincent Health

**Paula Garrett**  
812-447-6661  
[Paula.Garrett@caresource.com](mailto:Paula.Garrett@caresource.com)  
KentuckyOne, Norton, Baptist Health Floyd

# Thank You

## Questions?

**[www.anthem.com/inmedicaidoc](http://www.anthem.com/inmedicaidoc)**

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# Process for Grievances and Appeals



Hoosier Healthwise | Healthy Indiana Plan | Hoosier Care Connect



# Utilization Management

-  Previously approved prior authorizations can be updated for changes in dates of service or CPT/HCPCS codes within 30 days of the original date of service
-  Determination will be communicated to the provider within 20 business days of receipt
-  Remember: Prior Authorization Appeals must be initiated within **33 calendar days** of the denial to be considered. Please note, this is different than a claim appeal request which is **67 calendar days**.

# Definition of Grievances

**Grievances** are defined by 42 CFR 43.8.400 (b) as any dissatisfaction expressed by the member, or a representative on behalf of a member, about any matter other than an action, as defined below:

-  This may include dissatisfaction related to the quality of care of services rendered or available, rudeness of a provider or employee, or the failure to respect member's rights
-  Grievances are further defined in 760 IAC 1-59-3 as any dissatisfaction expressed by or on behalf of a member regarding the availability, delivery, appropriateness or quality of health care services and matters pertaining to the contractual relationship between an enrollee and a MCE group individual contract holder for which the enrollee has a reasonable expectation that action will be taken to resolve or reconsider the matter that is the subject of the dissatisfaction

# Grievance Timeline

-  Grievances must be submitted within:
  - HHW/HIP = 33 calendar days
  - HCC = 60 calendar days
-  MCE will acknowledge a grievance was received within 3 business days
-  MCE will send a declaration letter within 5 business days

# Prior Authorization Grievance Statistics

Grievance Type, Q3 2018	Metric	MHS	MDwise	Anthem	CareSource
<b>Medicaid</b>	Volume	164	642	1240	3,590
	TAT	30 days	30 days	30 days	30 days
	% Timely	100%	100%	99.84%	100%
	Grievances per 1,000 members	0.66	1.64	2.82	28.17

# Definition of Appeals

Appeal is defined as a request for review of an action and/or request to change a previous decision. An action, as defined in 42 CFR 438.400(b), is the:

-  Denial or limited authorization of a requested service, including the type or level of service;
-  Reduction, suspension, or termination of a previously authorized service;
-  Denial, in whole or in part, of payment for a service;
-  Failure to provide services in a timely manner, as defined the State; or
-  Failure of an MCE to act within the required timeframes
-  For a resident of a rural area with only one MCE, the denial of an enrollee's request to exercise his or her right, under § 438.52(b)(2)(ii), to obtain services outside the network
-  The denial of an enrollee's request to dispute a financial liability, including cost sharing, copayments, premiums, deductibles, coinsurance, and other enrollee financial liabilities

# Prior Authorization Appeals Timeline

 Appeals must be initiated within **33 calendar days** of the denial to be considered

 MCE will acknowledge an appeal was received within **3 business days**

 MCE will send decision letter within **5 business days** of the clinical decision/determination

# Prior Authorization Appeals Statistics

Appeal Type, Q3 2018	Metric	MHS	MDwise	Anthem	CareSource
<b>Medicaid</b>	Volume	545	165	385	30
	TAT	30 days	30 days	30 days	30 days
	% Timely	100%	100%	100%	100%
	Appeals per 1,000 members	2.21	0.42	0.88	0.13

# Questions?